

## Clients

Clients can find and contain over 90% of all life cycle operational defects (defects that would otherwise be found by testing or through customer use) by inspection, before testing even begins. Teams leave our class quite capable of achieving these results immediately after class.

Clients report similar results after completing our course:

- **50% Reduction in Cycle Time** (much of this is due to reducing test time and effort)
- **10 - 20x Reduction in customer reported defects**
- **50% Increase in meeting schedules and maintaining budget**
- **2x Increase in Productivity**
- **40 - 60% Improvement in Customer Satisfaction.**

Our continuous process improvement has helped over 100 clients in 15 countries, including:

- **Abbott Laboratories**
- **ADP**
- **AGL- Australian Gas & Light**
- **Alcatel**
- **BAE Systems UK — World's 2nd largest defense contractor**
- **Bayer**
- **Boeing**
- **CISCO**
- **Discover Card**
- **FISERV**
- **Ford Motor Company**
- **General Dynamics**
- **Hewlett-Packard (HP)**
- **IBM**
- **Intuit**
- **Internal Revenue Service (IRS)**
- **Lockheed Martin — World's largest defense contractor**
- **Morgan Stanley**
- **Motorola**
- **National Bureau of Statistics**
- **Pitney-Bowes**
- **SAS — A Fortune 500 Best Company**
- **Shape Data**
- **Siemens**
- **Texas Instruments**
- **UNISYS**
- **Various National Defense/Security Entities**